



HRnet One 新加坡商和樂網有限公司台灣分公司

HRnet One has been a leader in the consulting industry for the last 18 years. Today, our operations span 8 offices in Asia Pacific (Singapore, Malaysia, Taiwan, Hong Kong, Shanghai, Beijing, Japan and Thailand) with 260 full-time industry-specific consultants of 14 nationalities. HRnet One currently supports over 300 MNCs that have critically relied on HRnet One's methodology for their critical business needs in its world-class operations.

We are seeking to recruit a team of high potential search consultants for our North Asia offices. High potential consultants will go through a **fast track program** over a 3-year period, and will have direct access and visibility to the **leadership** team. Over the last 18 years, we have groomed many **business leaders** in our midst that went on to pioneer more than 20 business entities in Asia Pacific.

- **Regional Business Development Consultant** will be responsible for strategic identification, qualification, evangelization of consulting services to and development of key industry clientele, through regional operations or Headquarters of Multinational companies. You are expected to plan and execute green-fielding strategies in new market penetrations and expansion of business reach in specific industry, conduct professional presentations and provide strategic consulting advice through competent business engagements with top corporate executives.
- **Regional Project Consultant** will be primarily responsible for Tactical and Strategic delivery of corporate recruiting and consulting projects, in Greater China, through proprietary methodology as a trusted partner to clients. You are also expected to analyze and provide compelling industry insights to Regional Consultants and Key Clients, while constantly formulating and implementations of critical client retention strategies to create long-term partnerships.

For the above, you should possess a University/Graduate Degree with minimum 3 years proven Business Development/Sales/Marketing related experiences (Regional Business Development Candidates will need at least 5 years) in multinational companies. Overseas working and/or startup experience will be a big plus. Critical trait elements will include strong team mindset, high self-motivation, resilient persistency, business acumen, strategic creativity and execution excellence.

We are also looking for:

- **Researcher / Associate Consultant (Permanent / Contractor, Taiwan, HK and China)**, who play the important role of assisting the Consultants and HRnet One in fulfilling the commitments to our clients. Researchers are responsible for collecting information (via cold calling, networking, screening, researching), consolidating collected intelligence, conducting fundamental analysis and working closely with respective consultants and regional team members in Greater China.

The essential traits of a HRnet One Researcher include fluency in English and Chinese, strong communication and coordination skills, fast paced, ability to multi-task, detailed-oriented, highly self-motivated and energetic.

Interested Candidates (including foreign nationalities in China) can email their latest resume to

Taiwan - Mirandachin@hrnetone.com

Only shortlisted candidates will be notified for interviews.

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